



COURSE OUTLINE

Introduction of Digital Marketing

▶ Understand the opportunities, challenges and impact of the digital environment.

Personal Branding

- ▶ Deploy Customer Value Journey, steps by steps to explore customer behavior in the digital marketing field.
- ▶ Design the buyer persona, create a content map, achieve a effective marketing campaign **Multi-channel Digital Marketing & Communication**
- ▶ Learn how to organise digital marketing activities and build multi-channel marketing capabilities.
- ▶ Apply comprehensive skill and knowledge in different digital marketing platform as social media, email and search engine

Relationship Building

- ▶ Understanding the structure of Customer Relationship Management. Learn different job role in the system, and how to manage each lead generator form marketing
- ▶ Set up a email automation flow, compromise a integrate strategy how to work smoothly with sales representative, and marketing team

■ KEY TAKE AWAY OF THIS COURSE

After completion of this course, participants will be able to:

- ▶ 1) Use Digital Marketing tools and techniques to build and enhance relationship with potential and existing customers;
- ▶ 2) Strengthen and manage the relationship through email automation skills.

A TRAINER PROFILE:

Mark KONG

- ▶ Professional certificate of digital marketing, issue by EC -Council. He has 7 years of training experience.
- ▶ He has 5 years experience in Digital marketing/ IT industry . His recently job role is to provide a full preparation exam course of "Certified Digital Marketer", and support the coaching of enterprise owners how to imply their marketing strategy in their business model.

Course Fee \$30,000*

*i-Points Rewards scheme are NOT applicable for any NITTP course

Informatics Education (HK) Ltd. A Quality Education & Training Leader

Telephone : 3556 6000 Fax : 2724 2663

Email : enquiry.hk@informatics.edu.hk Website : www.informatics.edu.hk

Address : 5/F, Hecny Tower, 9 Chatham Road South, Tsim Sha Tsui, Kowloon, Hong Kong

